# PRICING DETAILS FOR LUPUS MARE SEASON 2021

20 cabins, 46 guests, 42.5m, 7 crew members, base port: Split

## PERIODS PRICE (13% VAT INCLUDED)

MAY, OCTOBER 29.000€

JUNE, SEPTEMBER 32.000€

JULY, AUGUST 35.000€

All prices are based on EURO.

- \* Cabin specifications: 8 double, 6 triple and 6 twin cabins
- \* Minimum number of guests: 26 (or if smaller group that is acceptable, but obligatory half board needs to be paid up to the minimum numbers)

## **BOAT RENTAL PRICES INCLUDE:**

- ✓ Accommodation on the yacht
- √ Cruising permits
- ✓ Cruising area in the Adriatic Sea
- √ Yacht insurance and passengers insurance
- √ Croatian VAT
- √ Sojourn taxes
- √ Fuel for main engines up to 4 hours cruising per day
- √ Fuel for generator running 24/h day
- ✓ Air conditioning 24h daily
- ✓ Unlimited drinking water
- ✓ Port fees (not ACI marina nor private marinas)
- ✓ Use of tender for transport to/from port
- ✓ 7 crew members: Captain, 2 Sailors, Chef, Sous Chef,
- Waiter, Maid ✓ WiFi Internet service on the whole ship
- ✓ English speaking cruise director
- √ Welcome drink
- √ Captain's dinner
- ✓ Fresh fruit available all day

- ✓ Basic room cleaning service daily
- ✓ Complete linen and towels changed once a week
- ✓ One beach towel per guest/week
- ✓ Use of leisure equipment on board, tender 4,5 m + Yamaha 60 HP (gasoline for tender 2 hours daily)
  - ✓ Play Station 4
  - √ Wages and food for the crew

#### **BOAT RENTAL PRICE DOES NOT INCLUDE:**

- Food, drink/beverages
- Personal expenses
- More than 4h of navigation per day (each extra hour is 150 EUR)
  Transfer fee to and from airport/hotel
- Guided tours
- National park entries
- Crew tips (usually around 10% of charter fee; not obligatory)

## **LEISURE EQUIPMENT:**

- ✓ A swimming platform at the rear, with 2 fresh water showers
- ✓ Snorkeling or fun equipment
- ✓ 2 x canoe/kayak
- ✓ 2 x SUP
- ✓ Inflatable mattresses
- ✓ Fishing equipment
- ✓ TV in the saloon
- ✓ Board games.

# **FOOD OPTIONS** (per person per week):

- √ Half board (breakfast and lunch) 390€
- ✓ Full board (breakfast, lunch and dinner) 550€

# **DRINKS OPTIONS** (per person per week):

- ✓ Drinks and beverages can be taken at the boat bar and paid at the end of the cruise according to consumption by bar price list
  - ✓ All-inclusive domestic drink package (190€ per person includes): Croatian quality wine, local croatian beer, spirits, soft drinks, natural and mineral

- water, milk, tea and coffee (foreign liquors and wines are not included in this package) ✓ All inclusive non-alcoholic drink package per person: 90€
- ✓ Drinks and beverages completely supplied by clients corkage fee: 700€ per week for the whole group

\*IMPORTANT NOTE: If all-inclusive option is taken, please note it includes Croatian quality wines from standard boat bar offer. The specially ordered wines and premium wines have extra cost; foreign alcoholic drinks (like vodka, whiskey, wines, gin, champagnes etc.) have extra cost by bar prices, if consumed.

## **OBLIGATORY EXTRAS:**

√ Half board - 390€ person/week

## **OPTIONAL EXTRAS:**

- ✓ Full board 550€ person/week
- √ Tickets for national parks
- ✓ Transfers/Mini van transfers
- ✓ One-way delivery fee: 1.500€
- ✓ Extra navigation: 150€/h
- √ Marina fees

#### **REMARKS:**

- √ Food for children 0-2 years: no charge
- ✓ Food for children 2-12 years: 50% off
- ✓ Payment: 50% of the boat rental price after you sign the contract, 50% of the boat rental price 45 days before charter date